



# THALES S.A. 1998/2000 VESTED SHARE ACCOUNT

## Sale of Shares Form

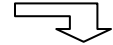
Please read BOTH sides of this form. You MUST fully complete all Sections.

Incomplete or incorrect forms cannot be processed and will be returned. Sale instructions received by the trustee are irrevocable.

Please complete either Section A or B and indicate the number of shares to be sold. Please ensure you tick one box only.

### YOUR SALE INSTRUCTION:

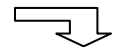
TICK ONE BOX



<b>A</b>	Please sell <b>all</b> available shares	
<b>B</b>	Please sell the following number of shares: (please print clearly on the lines below)  _____ (words)  _____ (numbers)	<b>Do not enter a number until you have ticked Box B and consulted Note 2</b>

Please tick ONE box to request an immediate sale or Plan Dealing Day sale. (See Note 4 overleaf)

TICK ONE BOX



1	Immediate sale	
2	On the first available monthly Plan Dealing Day	

Please complete clearly the following details in BLOCK CAPITALS

### PERSONAL DETAILS: (\* MANDATORY)

First names*	
Family name*	
National Insurance Number*	
Date of Birth*	
Email Address	
Home Address & Contact Telephone Number*	

Please leave this section blank if you do not wish to specify a minimum reserve price. (See Note 9 overleaf).

**MINIMUM PRICE:** (A fee of £12.00 is payable if you are specifying a minimum price - see Note 9)

**PLEASE NOTE THIS FACILITY IS NOT AVAILABLE ON THE MONTHLY FACILITY**

I instruct the Trustee to sell only when the minimum price is reached or to cancel this sale instruction if the sale price stated below is not reached within one month: -	
Minimum price in Euros (Words)	
Minimum price in Euros (Numbers)	€

Please sign and date this form

I hereby instruct the Trustee to sell shares on my behalf as set out above. I understand that this instruction is irrevocable. If I have specified a minimum price I enclose a cheque made payable to EES Trustees Limited for the sum of £12.00.

Signed ..... Date .....

## NOTES

1. You should complete and sign this form and send directly to EES Trustees Limited, PO Box 2948, 1E High Street, Purley, CR8 2UQ
2. If the Trustee is unable under the rules of the Scheme to sell the total number of shares, they will sell as many as possible.
3. EES Trustees Limited (the "Trustee") can only accept sale requests if the request is made on a Sale of Shares form. The Trustee can accept sale forms by either post or fax (see Note 6) but cannot accept sale instructions over the telephone.
4. You may request that your sale instruction be carried out as soon as possible after receipt by the Plan Trustee of your instruction ("immediate sale") or to sell on the day of the next monthly plan dealing day by EES Trustees Limited, ("Plan Dealing Day"). The Plan Dealing Day is the 20th calendar day of the month (should this day not be a working day the sale will be actioned on the next working day), subject to the French Stock Exchange being open. If no preference is made, the default will be the Plan Dealing Day

For immediate sales, valid instructions received by the Plan Trustee by 12pm UK time on a UK working day will be actioned on that day. (Subject to the French Stock Exchange being open). Instructions received after that time will be actioned on the next UK working day. (Subject to the French Stock Exchange being open).

For Plan Dealing Day sales, valid instructions must be received by the Plan Administrator at least three working days prior to the Plan dealing Day. Instructions received after that time will be actioned on the next following Plan Dealing Day.

5. If you wish to send your sale instruction by fax you should do so using the fax number below. All facsimile instructions are sent at your own risk and are only valid when received by the Trustee in a legible condition. The Trustee cannot be held responsible for non-receipt of a fax even if the participant has a confirmation from his/her fax machine.

6. **NOTE: Do not post the original sale form in addition to a faxed copy as this may result in duplication of your instruction and the resultant costs will therefore be for your account.**

**Should you experience any difficulty in reaching the Trustee on the fax number provided, you should telephone the Thales Help-Line number or email the Thales email address:**

Tel : +44 (0)20 8676 2571

Fax : +44 (0)20 8676 2647

Email: [thales-ess@computershare.co.uk](mailto:thales-ess@computershare.co.uk)

7. Sales proceeds net of selling costs will be sent to you twelve working days from the date of sale of your shares or earlier where possible.
8. Selling costs are calculated by multiplying the gross sale proceeds by 0.3% plus EUR22.87.
9. Minimum Price: **PLEASE NOTE THIS FACILITY IS NOT AVAILABLE ON THE MONTHLY FACILITY.** If you specify a minimum price, a fee of £12.00 (including VAT) will be payable before the sale is actioned. Faxed sale forms in this circumstance cannot be accepted. This fee is only applicable if you have stated a minimum price. A cheque for this sum should be sent with the sale of shares form, made payable to EES Trustees Ltd. This fee is payable regardless of whether or not your sale is successful. Sale forms will be returned if the cheque is omitted or incorrectly completed.

Provided your instructions are correct and received by 12.00 pm UK time, they will be valid for a period of one month from the date of receipt (or the next business day if received after 12.00pm UK time).

The broker will check daily to see if the reserved price has been reached. If the minimum price is met, the shares will be sold as a separate transaction, no matter if there are other sellers who have chosen the same price and the sale proceeds will be subject to the selling costs as indicated in point 8 above.

10. In the event that your price limit cannot be obtained your sale instruction will be cancelled and the form will be returned to you. Should you wish to sell your shares at any subsequent dealing date, you will need to complete a new sale form.

11. Thales shares are usually blocked from sale during the period of the AGM (usually May/June) or at other times due to French Stock Exchange regulations. Please contact the Trustee on the Thales help line number, prior to sending your sale request for confirmation of this and other closed periods for selling shares.

**SALE INSTRUCTIONS RECEIVED BY THE TRUSTEE ARE IRREVOCABLE**