



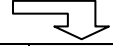
Thales S.A. Inland Revenue Approved Share Incentive Plan

Sale of Shares Form

Please read BOTH sides of this form. You MUST fully complete all Sections.
Incomplete or incorrect forms cannot be processed and will be returned.
Sale instructions received by the trustee are irrevocable.

YOUR SALE INSTRUCTION:

TICK ONE BOX



Please complete **either** Section A, B or C.
Please ensure you tick one box only.

| | | |
|----------|---|--------------------------|
| A | Please sell all available shares which are not liable to income tax and NIC | <input type="checkbox"/> |
| B | Please sell all available shares both liable to income tax and NIC and not liable to income tax and NIC | <input type="checkbox"/> |
| C | Please sell the following number of shares: (please print clearly on the lines below) <div style="display: flex; justify-content: space-between;"> <div style="width: 60%;"> <p>_____ (words)</p> <p>_____ (numbers)</p> </div> <div style="width: 35%; text-align: center;"> <p>Do not enter a number unless you have ticked Box C and consulted Note 2</p> </div> </div> | <input type="checkbox"/> |

PERSONAL DETAILS: (* MANDATORY)

Please complete clearly the following details in BLOCK CAPITALS

| | |
|--|--|
| First names* | |
| Family name* | |
| National Insurance Number* | |
| Date of Birth* | |
| Email Address | |
| Home Address & Contact Telephone Number* | |
| | |
| | |
| | |

Please leave this section blank if you do not wish to specify a minimum reserve price. (See Note 9 overleaf).

MINIMUM PRICE: (A fee of £12.00 is payable if you are specifying a minimum price - see Note 9)

| |
|--|
| I instruct the Trustee to sell only when the minimum price is reached or to cancel this sale instruction if the sale price stated below is not reached within one month: - |
| Minimum price in Euros (Words) |
| Minimum price in Euros (Numbers) |

Please sign and date this form

I hereby instruct the Trustee to sell shares on my behalf as set out above. I understand that this instruction is irrevocable. If I have specified a minimum price I enclose a cheque made payable to EES Trustees Limited for the sum of £12.00.

Signed Date

NOTES

1. You should complete and sign this form and send directly to Thales SA Inland Revenue Approved Share Incentive Plan, EES Trustees Limited, PO Box 2948, 1E High Street, Purley, CR8 2UQ.

2. If the Trustee is unable under the rules of the Plan to sell the total number of shares, they will sell as many as possible.

The Plan Trustee will sell any available shares that are not subject to Income Tax and National Insurance, before selling any shares that are subject to Income Tax and National Insurance.

Partnership shares may be sold at any time but may incur income tax and NIC depending upon how long they have been held.

3. EES Trustees Limited (the "Trustee") can only accept sale requests if the request is made on a Sale of Shares form. The Trustee can accept sale forms by either post or fax (see Note 6) but cannot accept sale instructions over the telephone.

4. You may request that your sale instruction be carried out as soon as possible after receipt by the Plan Trustee of your instruction ("Immediate Sale") or to sell on the day of the next monthly sale date ("Plan Dealing Day") The Plan Dealing Day is the 20th calendar day of the month (should this day not be a working day) the sale will be actioned on the next working day subject to the French Stock Exchange being open. If no preference is made, the default will be the Plan Dealing Day.

For immediate sales, valid instructions received by the Plan Trustee by 12.00pm UK time on a UK working day will be actioned on that day. (Subject to the French Stock Exchange being open). Instructions received after that time will be actioned on the next UK working day. (Subject to the French Stock Exchange being open).

For Plan Dealing Day Sales, valid instructions must be received by the Plan Trustee at least three working days prior to the Plan Dealing Day. Instructions received after that time will be actioned on the next following Plan Dealing Day.

5. If you wish to send your sale instruction by fax you should do so using the fax number below. All facsimile instructions are sent at your own risk and are only valid when received by the Trustee in a legible condition. The Trustee cannot be held responsible for non-receipt of a fax even if the participant has a confirmation from his/her fax machine.

6. **NOTE: Do not post the original sale form in addition to a faxed copy as this may result in duplication of your instruction and the resultant costs will therefore be for your account. Should you experience any difficulty in reaching the Trustee on the fax number provided, you should telephone the Thales Help-Line number or email the Thales email address:**

Tel : +44 (0)20 8676 2571

Fax : +44 (0)20 8676 2647

Email: thales-ess@computershare.co.uk

7. Sale proceeds which are not subject to income tax and NIC will be paid by BACS directly into your bank account within 12 working days from the date of sale. Any proceeds that are subject to income tax and NIC will be forwarded to Thales within 12 working days from the date of sale for payment to you via the payroll system.

8. Brokers Commission (0.1% of the gross sale proceeds, minimum €50.00) will be deducted from the sale proceeds.

9. **Minimum Price:** If you specify a minimum price, a fee of £12.00 (incl VAT) will be payable before the sale is actioned. Faxed sale forms in this circumstance cannot be accepted. This fee is only applicable if you have stated a minimum price. A cheque for this sum should be sent with the sale of shares form, made payable to Halifax EES Trustees Ltd. This fee is payable regardless of whether or not your sale is successful. Sale forms will be returned if the cheque is omitted or incorrectly completed. The reserve price facility will only be applied to the monthly dealing day price therefore if the price on that day is below your specified minimum your sale will be cancelled. The Trustee will confirm this to you in writing. Should you wish to sell your shares at any subsequent dealing date you will need to complete a new sale form. **PLEASE NOTE THAT THE MINIMUM RESERVE PRICE FACILITY IS ONLY AVAILABLE TO PLAN DEALING DAY SALES**

10. Thales shares are usually blocked from sale during the period of the AGM (usually May/June) or at other times due to French Stock Exchange regulations. Please contact the Trustee on the Thales help line number, prior to sending your sale request for confirmation of this and other closed periods for selling shares.

11. If you leave your participating company because of injury, disability, redundancy, retirement on or after the age of 50 years or sale of employing subsidiary / TUPE, you may sell all of your shares. There will be no income tax or NIC to pay. If you leave your participating company (other than because of the reasons listed above) your shares must be sold or transferred to you within 90 days. This could mean you have income tax and NIC to pay. Please note that if you have left your participating company you should complete an Instruction on Leaving Form which will be issued by the Trustee on notification of your leaving by Thales payroll.

12. Representatives of Thales and of the Trustees and administrators may not give any financial or taxation advice. However, if you are in any doubt over what action to take, you are recommended to seek advice from an independent financial advisor authorised under the Financial Services and Markets Act 2000.